

OVERVIEW

The purpose of this workshop is to help leaders better articulate what is expected from their direct reports and what they will be held accountable for. More often than not, leaders and direct reports will experience conflict over what the true contribution of the subordinate is. Unfortunately, in most cases, this argument occurs after the effect, when the performance is being reviewed.

Leaders will be assisted with making a clear distinction between desired results and the contribution required to achieve these. This clarity will foster more confidence and independence in the direct report, freeing the leader to focus on other requirements.

KEY OUTCOMES

- A better understanding of what true contribution is
- Learning to distinguish between accountability and responsibility as well as key contribution and expected results
- Learning to distinguish between what direct reports do and do not have control over
- Understanding how to set realistic and fair standards which will stretch the direct report and help them to grow

WHO SHOULD ATTEND

Individuals who are responsible for leading and managing people and/or teams.

DURATION

One full day.

DETAILS

Facilitated virtually or in-person.